TECHNICALLY LEADING

Navigating Conflict

BACE 2021 Spring Meeting

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Embracing Navigating Conflict

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Today's Agenda

• Embracing conflict in the name of progress

 Understanding your emotions while engaging in conflict

POLL Question #1:

How do you normally deal with conflict?

A) AvoidB) MitigateC) TransferD) Accept

What is your attitude towards progress?

Embracing Conflict

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Conflict is inevitable, the source of all growth, and an absolute necessity if one is to be alive.

Jean Baker Miller

What is conflict?

• Competitive control of incompatibles : antagonistic state of action (as of divergent ideas, interests, or persons)

 Mental utilize resulting from incompatible or opposing needs, drives, wishes, or external or internal demands

More Specifically

• TASK

• RELATIONSHIP





8

VALUE

Did he just list 5 types of conflict?

• Yep! And here's why you should still embrace it:

O More Success = More Problems

Organizational Goals

O Relationships

O Collaboration

Don't just take my word for it...

Top 10 skills

2020 in

- Complex Problem Solvin
- 2. Critical Thinking
- 3. Ceativity
- People Management 4.
- Coordinating with Others 5.
- Emotional Intelligence 6.
- 7. Judgment and Decision Making
- Service Grientation 8.
- 9. Negotiation
- 10. **Coanitive Flexibility**



in 2015

- Complex Problem Solving 1.
- 2. Coordinating with Others
- 3. People Management 4.
- Critical Thinking 5.
 - Negotiation
- 6. Quality Control
- 7. Service Orientation
- 8. Judgment and Decision Making 9
 - Active Listening
- Creativity 10.





Source: Future of Jobs Report 2020, World Economic Forum

Before we get rolling...

Some times to avoid conflict







Lean into Conflict

Embracing the challenge will allow you to clear hurdles and progress faster.

POLL Question #2:

During a conflict, I usually:

A) Shut Down (don't listen or talk)
B) Sit Back (don't talk but listen)
C) Speak Over (talk but don't listen)
D) Solve It (talk after listening to understand)

Can you identify how those you work with act as well?

Exercise #1



- List 5 + conflicts you or your team are facing at work (make at least 1 internal)
- What progress would come from resolving this conflict?

	Conflict	>>>>	Progress
1			
2			
3			
4			
5			

Exercise #1



Questions for Consideration:

How can you reframe the issue in a different perspective?

Are you solving for your personal best solution or the overall best solution?

	Conflict	>>>>	Progress
1			
2			
3			
4			
5			



Embracing Conflict

Internal

- Understand how you feel about conflict
- Are past conflicts influencing your actions?
- Are you prepared?

External

- Define the beginning, middle, and end.
- Rules for the middle
- Include everyone
- Be decisive when needed

Group "Discussion"

Scenario 1... The Slacker Progress -> Solid Contributor

Scenario 2... Stressed Out Progress -> No More Drama

Scenario 3... Boundary Predator Progress -> Regain Control



Conflict & Emotions

How Emotions Control Us

Micro Exercise

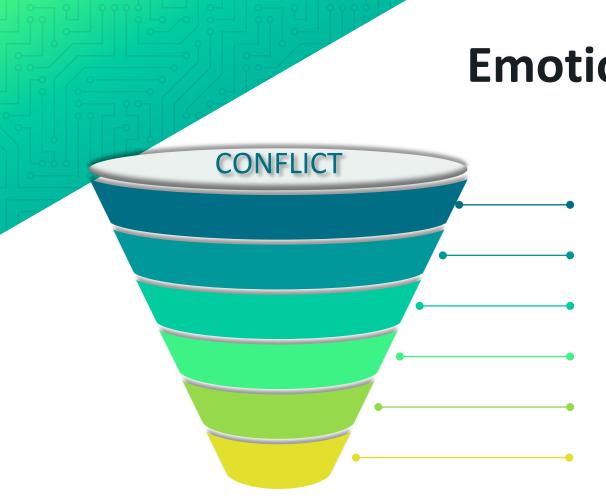
Get out pen and paper and write down your first reaction to the next slide.



Emotional Response

What reactions did you write down in response to the last slide?

O What rule can you create to help yourself embrace conflict? What about a rule during conflict?



Emotional Control

Things to Remember

IT DOESN'T MATTER
Swift Agreement
Don't ignore Emotional Data
What if you're wrong?!



Learning Objective Recap













What is the very first step you can take towards progress?

What are 1 – 2 action items you can commit to over the next month to help you embrace this conflict?

	Conflict	>>>	Progress	>>
1				
2				
3				
4				
5				

Your Rules:

THANKS!

Any questions?

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